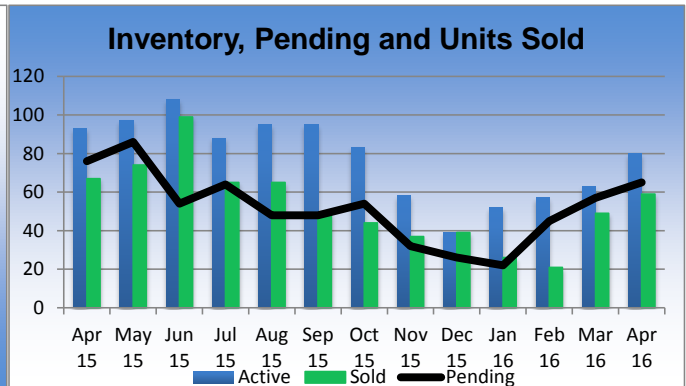
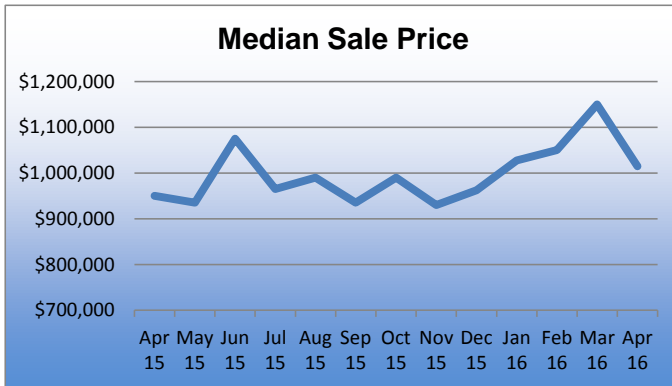


Market Activity Summary:

- Inventory: 80 units were listed for sale as of the last day of April - approximately 2 months of inventory .
- Sales Activity: 59 single-family detached units were sold during April.
- Median Sales Price: \$1,015,000 during April.
- Days-on-Market (DOM) year-to-date is approximately 23 days.
- Average sales price was 101.27% of the average list price during April.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Apr 15	93	76	67	1.8	\$1,162,630	\$950,000	\$1,189,416	14	\$457	\$474	102.30%
May 15	97	86	74	1.4	\$1,119,932	\$935,000	\$1,150,814	13	\$475	\$493	102.76%
Jun 15	108	54	99	1.5	\$1,249,019	\$1,075,000	\$1,258,256	27	\$479	\$488	100.74%
Jul 15	88	64	65	1.3	\$1,190,324	\$965,000	\$1,198,691	14	\$490	\$498	100.70%
Aug 15	95	48	65	1.5	\$1,184,049	\$990,000	\$1,189,843	21	\$474	\$480	100.49%
Sep 15	95	48	49	1.8	\$1,096,886	\$935,000	\$1,107,991	22	\$505	\$511	101.01%
Oct 15	83	54	44	1.6	\$1,341,645	\$990,000	\$1,325,600	41	\$483	\$482	98.80%
Nov 15	58	32	37	1.3	\$1,082,576	\$930,000	\$1,084,097	20	\$488	\$490	100.14%
Dec 15	39	26	39	1.0	\$1,246,710	\$962,000	\$1,222,604	61	\$515	\$511	98.07%
Jan 16	52	22	26	1.6	\$1,241,081	\$1,027,000	\$1,235,231	39	\$485	\$487	99.53%
Feb 16	57	45	21	1.8	\$1,074,097	\$1,050,000	\$1,089,049	21	\$489	\$497	101.39%
Mar 16	63	57	49	1.7	\$1,295,693	\$1,150,000	\$1,305,929	23	\$490	\$497	100.79%
Apr 16	80	65	59	1.7	\$1,216,188	\$1,015,000	\$1,231,615	23	\$9,485	\$9,770	101.27%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Apr 16	59	-11.94%	\$1,216,188	4.61%	\$1,015,000	6.84%	\$1,231,615	3.55%	23	63.30%	101.27%
Apr 15	67	34.00%	\$1,162,630	5.69%	\$950,000	4.40%	\$1,189,416	7.82%	14	-22.36%	102.30%
Apr 14	50	-12.28%	\$1,100,011	5.99%	\$910,000	8.33%	\$1,103,150	4.73%	18	50.26%	100.29%

Sales Activity & Price Trends

Price Range	2016 units sold	2015 units sold	2014 units sold	2013 units sold	2012 units sold
< 300k		2	1	1	1
\$300k-399k			1	1	7
\$400k-499k	1	2	2	2	17
\$500k-599k	3	2	4	20	35
\$600k-699k	1	6	21	25	41
\$700k-799k	16	20	31	43	26
\$800k-899k	19	36	32	19	14
\$900k-999k	30	28	18	12	8
\$1m-1.49m	57	38	29	30	21
\$1.5m-1.99m	18	18	15	17	12
\$2m +	18	17	8	10	2
Totals:	163	169	162	179	184

Presented by:

Includes the areas of Pleasanton, Sunol

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